

Press Release: Modplan and Mercury Glazing

13<sup>th</sup> October, 2015

## **Modplan support helps Mercury Glazing win contract to install VEKA 70mm Infinity windows on high profile Bath Spa University project**



Leading VEKA fabricator Modplan prides itself on working in partnership with their customers. This partnership approach was once again evident in helping Gloucester-based Mercury Glazing secure a prestigious job to replace 140 windows in two halls

of residence on the Newton Park campus at Bath Spa University.

Martin Halford, Director of Mercury, explains: "The contract specified VEKA's 70mm Infinity system. We purchase our VEKA products from Modplan and we have a great partnership with them, so we were delighted when they passed on the details and asked us to bid."

Of course, just manufacturing a high volume of products is not enough to win such a large scale contract. Martin says: "We tendered with five or six other contractors but we won the bid because we were able to supply a high quality product, give good references and we ticked all the boxes in terms of our approach to recycling and the environment, even though we weren't the cheapest. We were told our package was made even stronger with the little things such as making sure all our lads are in uniform on site, so we give a smart and professional appearance."

The contract involved the replacement of 140 windows, as well as installing cladding and several residential doors. Working directly with Modplan, Mercury used VEKA's 70mm Infinity system casement windows, as the contract stipulated, using warm edge spacers and Planibel glass to ensure they attained the required U value of 1.4.

The work took place as part of a wider contract involving extensive M&E works and the installation of eight new kitchens, which meant careful project planning between

Modplan, Mercury and the main contractor was required to ensure everything ran seamlessly. Despite the additional complications, replacement took just three weeks using two installation gangs and the contract was completed on schedule in time for the start of the new term.

Chris Reeks, Sales Manager at Modplan concludes: "We are delighted to have helped Mercury secure this contract and it once again demonstrates the success of the Modplan partnership approach in winning new business."

Modplan manufactures and provides a comprehensive range of products that includes three VEKA profiles, vertical sliders, composite doors, PVC-u and aluminium patio and bifold doors, conservatories, the new Open Canopy, the Vertex solid tile-effect roof and glass and polycarbonate conservatory roofs. For more information on any of Modplan's products and support, simply Ask the Man from Modplan.

- ends -

#### **Press enquiries**

Jane Ward

Team 4 Marketing Ltd

9 Montgomery Close, Cranham Gate, Hucclecote, Gloucester, GL3 3TB

Tel: 01452 617167

Fax: 01452 615894

Email: [jane@team4marketing.com](mailto:jane@team4marketing.com)

Web: [www.team4marketing.com](http://www.team4marketing.com)

#### **Product enquiries**

Chris Reeks

Modplan Ltd, Imperial Buildings, Bridge Street, West End, Abercarn, Gwent, NP11 4SB

Tel: 01495 246844

Fax: 01495 249102

Email: [sales@modplan.co.uk](mailto:sales@modplan.co.uk)

Web: [www.modplan.co.uk](http://www.modplan.co.uk)

Martin Halford

Mercury Glazing Supplies, Unit E1, Goodridge Business Park, Goodridge Avenue, Gloucester, Gloucestershire, GL2 5EB

Tel: 01452 383344

Fax: 01452 383345

Email: [martin@mercuryglazing.co.uk](mailto:martin@mercuryglazing.co.uk)

Web: [www.mercuryglazing.co.uk](http://www.mercuryglazing.co.uk)