

Modplan Release – LEKA Installer Training 22nd June 2017

Training success for Modplan's customers



Leading VEKA trade fabricator Modplan has built a reputation for being a business committed to building long term partnerships and being at the forefront of product development. The strength of this partnership approach was once again demonstrated in their latest LEKA Approved Installer training programme which took place over two days at the company's

headquarters near Newport, Gwent.

Earlier this year, Modplan became the first approved fabricator of the new LEKA Orangery roof system which was launched at FIT 2017 by LEKA Systems. Installers from the show signed up to the LEKA partnership and to gain approved partner status they needed to undertake a one day training programme. Heidi Sachs, Managing Director of Modplan explains: "The LEKA roof package is something very different. With a choice of LEKA Warm Roof or the new LEKA Orangery Roof, installers have the opportunity to add real value to their business. The training programme covers all aspect of the products from a technical and installation point of view. We also demonstrate the core benefits of the package such as the pre-qualified consumer leads, comprehensive marketing support, jhai approval, marketing collateral and proof of the high conversion rates. As a result of the training programme the installer receives official Installer Partner status along with a real opportunity to add a competitive advantage to their business."

The training programme, set over two days, was attended by 20 installers who all achieved Installer Partner status.

The new LEKA Orangery Roof is packed with features designed to appeal to installers. It comes in kit form in four simple, lightweight pre-assembled ladder sections and all

materials from the external board to the insulation panels are pre-cut/fabricated to exact specifications. As a one stop solution, Modplan can also supply the roof lantern for a complete Orangery roof package. This construction means installation is a two man one day project (not including the lantern and roof membrane). It's jhai-approved so paperwork is kept to a minimum too.

Modplan manufactures and provides a comprehensive range of products that includes Matrix 58, Veka Matrix 70 and 70FS, Veka Vertical sliders, a dedicated painting facility, PVC-u patio and bifold doors, conservatories, the Vertex Open Canopy, the Vertex roof system for polycarbonate, glass or tile effect, Wendland roofing system and the newly added Ultrasky, Livin room, LEKA Warm Roof and LEKA Orangery Roof. For more information on any of the Modplan's products and support, simply Ask the Man from Modplan.

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